



CN KEY

asset management | switched on

Partner Network

Embark on a collaborative journey that will turn your network into value for your business.

Referral | Reseller | Value Added Reseller

a product by

 **pragma**

On Key Partner Network

Unlock business opportunities with On Key

Who we are

We are a leading asset management software developer owned by the Pragma Group. Our On Key Enterprise Asset Management System results from decades of industry experience, research and a focused dedication to delivering asset management value to small and large enterprises across various industries.

Backed by over three decades of engineering expertise, the On Key EAMS is recognised as a market leader in the Verdantix Green Quadrant: Enterprise Asset Management Software 2022 report.

On Key Partner Network options

On Key's partner network allows you to partner with our trusted brand through one of three channels - each with a unique benefit scheme tailored to it:

Referral



- ▶ You tap into your existing network to pass on leads to Pragma.
- ▶ Successful leads lead to commission.

Reseller



- ▶ You have the rights to Offer On Key and support services as your main product.
- ▶ Your main aim is to sell On Key with the aspiration to co-implement with support from Pragma and then support client to achieve bottom line results.

Value Added Reseller



- ▶ You have the rights to offer On Key with your other systems
- ▶ You tailor turnkey digital solutions to meet customer needs by combining different products into comprehensive bundles, which involves integration and support services.

Benefits of joining the On Key Partner Network

Lucrative Commission

Earn generous commissions based on the total license amount for each active On Key EAMS client where you were involved in the sales process.

Profitable Regional Opportunities

Secure a partnership for On Key EAMS within your designated region, maximising your market presence.

Expert Support and Implementation Services

Leverage Pragma's expertise for seamless system implementation and ongoing support, ensuring client satisfaction.

Flexible Business Development

Take charge of your region's business development and sales efforts, showcasing your entrepreneurial skills.

Continuous Revenue Stream

Enjoy a continuous revenue stream with commissions on active On Key licenses, fostering a long-term and mutually beneficial partnership.

Consulting Opportunities

Maintain the freedom to offer non-On Key EAM consulting services to clients, expanding your service portfolio.

Brand Collaboration and Marketing Support

Access Pragma's brand, logos, and marketing materials with approval, enhancing your marketing efforts for a stronger brand presence.

Mutual Growth and Success

Join a program designed for mutual growth, where success is a shared journey between On Key and our valued Partners.

Join today!

Speak to
justine.pillay@onkey.com

About us

On Key Software Solutions, a Pragma company

Engineering is the core of our DNA

Pragma, a forward-thinking engineering firm established in 1990, specialises in Industry 4.0-ready asset management solutions. We emphasise the importance of robust asset management for consistent product and service delivery. Trusted globally, our most extensive client operates in 172 countries, and many have remained loyal since our inception.

Yes, On Key offers a great user experience. Yes, it is easy to use. Yes, it makes it easier to perform your work. But, in reality, these are nice features that should be part of any software application. On Key is the best enterprise asset management system or EAMS, because engineers design it for engineers to ensure data accuracy and real-time information in support of informed decision-making.



Our footprint

1990
33 years of market-leading experience

300+
Loyal clients globally

450+
Employees of which 25% are qualified engineers. (Europe: 15; North and South America: 60)

R&D
10,600 man-days invested annually into On Key R&D

46
Countries in which we operate in around the world

Performance
Made annual profit for the last 33 years | Annual turnover €43 Million | Solvency Ratio 3.48x | Liquidity Ratio 2.06x

ISO
9 000 (NL) and 27 001 Certified
Shaping industry standard
41 001 and 55 000

03
Corporate offices: South Africa, Mexico, The Netherlands



On Key Partner Network enquiries | justine.pillay@onkey.com